

"Business Opportunity Rule, R511993"

I wish to make some valid inputs to the FTC on the proposal you have on the table to date and how it will harm our business and all the businesses and people that we have spent the last four years helping build.

I have been and Independent Business Owner since 2001 and we have exceeded all our expectation that we had when we started. The information that was shared with us from day one, via other IBO's and Quixtar has been UNDER STATED and OVER DELIVERED from our experience. Both the IBOAI and Quixtar have provided incredible communication and information and have kept us informed on news and services.

The opportunity to be an active part in Free Enterprise was a dream that has now come true. But this dream has not stopped with us. We have help and shared information to many other people in those four years and have helped many families with this business opportunity.

Our goals over the next 5-10 years is to help 100 families reach a level of success with this business that will have a positive impact on their lives and the lives of all they touch with this business. We explain very clearly to everyone that this is a 2-5 year business plan and that there are no guarantees. We start out our new IBO's under \$200.00. Which for any one that has ever been in business or ever wants to be in business understands this to be an incredibly low start up cost.

I would like to address your proposed "7 day waiting period"... I know of a few law like this, that seem to me to have very little value to those that do not follow the laws, and for those of that do; they are the ones that pay the price. Every day lost in starting, planning and developing a business plan is very costly. With our lifestyles today and group of 20 people that are ready to get a business started after all the facts and questions are cover would be very difficult to bring together at one time again on the 7th day. If we have a "7 day waiting period" on the opportunity to start a proven business, I would think that we should request the FTC to review the same concepts on any diet program being sold by the billions with little or worse, negative effects. I think you get my point and if you do not I would like the chance to speak more on this.

I have new IBO's that a waiting period would affect their business when their friends and family that would love the chance at an opportunity like this and then to learn, "that the government requires that we can not grow for seven days? Does this concept really make any sense and are people so naive to believe that "get rich quick" plans work?

As for references with names and address... I can see a couple of issue with this;

1. Many of our very successful signal ladies I would never ask them to give out their home addresses. Would you want your daughter, wife, or sister providing that information? Let's see, your "say" you're with the FTC, could I get references

and address for all those references? Bottom line is we have nothing to hide and we provide an overwhelming amount of information to everyone we share this opportunity with, but then again back to one of my first comments; Only the law abiding people will follow the rules and do what is right and those that do not will not follow any of the rules.

2. I do share with people an average income that we receive, but I will do not share my 1099 with anyone.
3. This is FREE Enterprise, that which this country was built on and that to which we should not impose laws that benefit the lawyers and the courts. If this was to be enacted then I would recommend that every insurance company and college course be required to provide income statements for anyone that is looking get a job. If we look at the number of college graduates that spend thousands of dollars for a degree and only 17% are able to find a job in that degree field. That ROI is not really that good.

I hope that you can understand that my family is working very hard to help people build a very successful business as we build ours. I also hope that you see that this "**Business Opportunity Rule, R511993**" has no value to our business or our industry.

Thank you for your time.

Randy Perry
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